City of Newburgh

BUSINESS RESOURCE DIRECTORY

City of Newburgh, NY
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This Directory is produced in cooperation with the City of Newburgh Industrial Development Agency and published by the City's Community Development Block Grant Program,
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City of Newburgh
One Stop Information Center for
Grants, Small Business Loans,
Financial Incentives, and
Referral to Business Development Resources
For Starting or Relocating a Business Locally

The City of Newburgh's Economic Mission is to grow Newburgh's economy and to create job opportunities by helping new and existing business grow and prosper.
The City of Newburgh Department of Planning and Development and the City of Newburgh Industrial Development Agency have teamed together to offer a One Stop Information Center to help businesses and property owners access available incentive programs. The Center's focus is on programs for business growth and retention, business creation, and workforce development.

Looking for Assistance? Call the Department of Planning and Development at (845) 569-9400 to schedule an appointment to meet with a group of specialists dedicated to helping you and your business. We can help with the following:

- Starting a new business
- Finding a business assistance program
- Newburgh Small Business Loan Fund
- Workforce tax credits
- Industrial Development Agency Tax Incentives
- City PILOT program for business and housing rehabilitation
- Rehab and new construction processing
- Information on real estate opportunities
- Commercial Façade program
- Multi-Family Housing Rehabilitation
- Facility development
- Selling your product to local, state, & federal governments
- Joining a Business Association
- Applying for a SBA 504 Loan Program
- Veterans Business Association

City of Newburgh Services

City of Newburgh IDA

City of Newburgh Industrial Development Agency · City of Newburgh, City Hall 83 Broadway Newburgh, NY 12550 · POC: Teri Waivada, Executive Director · PH: (845) 569-7369 · Email: ida@cityofnewburgh-ny.gov

The City of Newburgh Industrial Development Agency (IDA) is a public benefit corporation that provides sales and use tax and mortgage recording tax abatement, Payment in Lieu of Taxes (PILOT) for eligible projects and tax-exempt bond financing for capital projects that retain or expand businesses and create jobs. Its Small Business Tax Abatement Program offers a simple application and contract process for projects from $50,000 to $1 million. The IDA also offers assistance pertaining to the availability of retail and commercial businesses and multi-family housing. Additionally, construction materials and equipment costs are eligible for sales tax abatement. Any item having a life expectancy of more than one year is considered eligible for the abatement. This can include materials for site improvements and infrastructure as well as furniture, fixtures and equipment (HVAC, COMPUTERS, SOFTWARE, ETC.) (Vehicles are not covered.)

Small Business Loan Program

City of Newburgh Department of Planning and Development · City Hall 83 Broadway 3rd Floor Newburgh, NY 12550 · Ph: (845) 569-9400 · http://www.cityofnewburgh-ny.gov

The Small Business Loan Program provides funding to support working capital, inventory, machinery, equipment, emergency expenditures, and start-up costs. Loans cannot be used to pay for taxes, water or sewer rents. Proper documentation will be required (i.e., invoices, cost estimates and/or bids, etc.) Loans will not exceed $10,000 with a 4 % interest rate.

Multi-Family Housing Rehabilitation Program (CDBG)

City of Newburgh Department of Planning and Development · City Hall 83 Broadway 3rd Floor Newburgh, NY 12550 · Ph: (845) 569-9400 ·
http://www.cityofnewburgh-ny.gov

The City of Newburgh Department of Planning & Development provides assistance to qualified owners of homes and rental properties through the Department of Housing and Urban Development (HUD) for property rehabilitation. The funds may be used to address code compliance issues and/or substandard living conditions, including repairs to structures, safety and code upgrades, repairs or replacement of roofs, soffits, gutters, and windows, etc. Special consideration will be given to those properties located in Census tracts 4 and 5, with additional consideration to those properties on Johnston, Lander and Chambers Streets.

Façade Improvements Program

City of Newburgh Department of Planning and Development · City Hall 83 Broadway 3rd Floor
Newburgh, NY 12550 · Ph: (845) 569-9400 ·
http://www.cityofnewburgh-ny.gov

The CBDG Façade Improvement/Signage Program provides funding for businesses or mixed-use properties located just outside the Main Street program boundaries. Applicants will be required to match public funds and are expected to maintain the facades during a seven-year loan deferment period. Signage funds will be paid directly to the vendor and do not require a match from the applicant, however funding for signage is capped at $500 per sign. Projects that are within the City of Newburgh's Historic District will require approval from the Architectural Review Commission (ARC) before commencing.

Workforce Development Program (CDBG)
City of Newburgh Department of Planning and Development · City Hall 83 Broadway 3rd Floor
Newburgh, NY 12550 · Ph: (845) 569-9400 ·
http://www.cityofnewburgh-ny.gov

The CDBG program coordinates local workforce needs in conjunction with strategic workforce development partners. The program assists local businesses in developing a prescreening employment process, to help identify qualified employees with the appropriate skill sets. The Workforce Development Program also provides funding to support the hiring of local residents.

Best Resource Center, Inc.
Best Resource Center, Inc. · 49 Grand Street Newburgh, NY 12550 · (845) 562-2378

Best Resource Center, Inc. offers services assisting businesses and professionals in the area of workforce development, computer training, and professional development skills. Best Resource Center, Inc. also provides businesses and professionals an opportunity for educational growth through GED Classes, English as a second language (ESL) classes and Supplemental Educational Services (SES).

Gateway to Entrepreneurial Tomorrows, Inc. (GET)
Gateway to Entrepreneurial Tomorrows, Inc. (GET) · 280 Broadway Newburgh, NY 12550 · PH: (845) 787-4328 · www.gethudsonvalley.org/

Gateway to Entrepreneurial Tomorrows, Inc. (GET) assists businesses in filling the gap in existing services by starting its work at the beginning stages in the life cycle of new businesses. Additionally, GET provides free and confidential consultations and training services, a strong mentor network, and a peer savings program, which help new entrepreneurs through an intensive 32 week program of business training leading to their venture start-up.

The City of Newburgh Professional Business Association

The City of Newburgh Professional Business Association· PH: (845) 561-3556 · www.newburghpba.org

The City of Newburgh Professional Business Association is dedicated to promoting tourism and commerce in the City of Newburgh by unifying the efforts of local businesses and related organizations through a common voice. General meetings are open to businesses and professionals on the 3rd Wednesday of every month at Don Fernando Restaurant located at 362 Broadway Newburgh, NY 12550.

Orange County Services

Small Business Services - Orange County SCORE
SCORE · 30 Scott's Corners Drive, Montgomery, NY 12549 · Ph: (845) 457-9700 · orange.score.org/node/145645

SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. SCORE provides small business entrepreneurs confidential business counseling services free of charge. SCORE also offers local workshops and events throughout the country to connect small business owners with the people and information necessary to start, grow, and maintain their businesses as well as online workshops available 24 hours.

Procurement Technical Assistance Center (PTAC) Program
Procurement Technical Assistance Center (PTAC) Program · POC · Liz Kallen, PTAC Program Manager · PH: (845) 735-7040 · Email: lizk@redc.org

The Procurement Technical Assistance Center (PTAC) Program is a comprehensive resource for small businesses to access a wealth of information needed to effectively market and sell products and services to government agencies. PTAC improves a business' chance of success when it chooses to market and sell to the U.S. military, other federal agencies, state and local governments and their prime contractors. PTAC offers small businesses counseling sessions to assist businesses with government contracting, guidance pertaining to the completion of applications, registrations, bid preparation, and sub contracting. PTAC also provides businesses with one-on-one counseling sessions and educational seminars to help businesses to thrive.

The Empire State Purchasing Group

The Empire State Purchasing Group publishes public bids for services and goods from Hudson Valley municipalities and institutions. Businesses can gain access to bidding opportunities by logging onto http://www.empirestatebidsystem.com/Member/default.asp

Orange County Business Accelerator
Orange County Business Accelerator · New York International Plaza at Stewart Airport · 4 Crotty Lane, Suite 100 New Windsor, NY 12553 · Ph: (845) 220-2208 · www.ocaccelerator.com/the_advantage.php

The Orange County Business Accelerator is designed to attract entrepreneurs by providing businesses with a menu of mentoring programs, a high-tech environment below market occupancy costs, and access to venture capital. The Accelerator also provides a unique environment to build relationships with local, state, and federal public officials a key advantage to success in today's business world.

Regional Services

Hudson Valley Technical Development Center, INC. (HVTC)
Hudson Valley Technical Development Center, Inc. (HVDC) · 1450 Route 300 Building 1, Suite 1, Newburgh, NY 12550 · PH: (845) 391-8214 · hvtdc.org/

The Hudson Valley Technical Development Center, INC. (HVTC) provides hands on support and growth services to small and midsized businesses as well as early stage technology services to businesses by delivering high quality, cost beneficial technical and management services. Additionally, HVTC assists businesses improve the competitiveness of existing small businesses and advance the development of new business opportunities through the application of innovative and cost effective techniques and tools.

New York State Small Business Development Center (SBDC)
New York State Small Business Development Center (SBDC) · Orange County Office: 33 Airport Center Drive, New Windsor, NY · POC: Noa Simon, Director · PH: 781-710-9929

The New York State Small Business Development Center (SBDC) provides expert management and technical assistance to start-ups and existing small businesses. If you or your business resides in New York, the SBDC can maneuver you around the obstacles to success. The SBDC provides assistance to individuals seeking to understand the importance of a business plan, discover sources of funding, and prepare for e-commerce. Additionally, the SBDC offer resources that assist individuals in identifying avenues for exporting goods and services, develop marketing plans, assess an invention's viability, and comply with licensing and regulations.

New York Business Development Corporation (NYBDC)
NYBDC · Orange County Contact · POC: Cedric Carter · PH: (518) 694-8556 · Email: ccarter@nybdc. · http://www.nybdc.com/aboutus.html

The New York Business Development Corporation (NYBDC) is a complement to conventional banking, working in partnership with banks to provide term loans, many of which do not meet the requirements for traditional financing. Our goal is to be more creative in our underwriting. In many cases, we include multiple participations, SBA guarantees, flexible amortization and long-term payouts. NYBDC also manages the Empire State Certified Development Corporation which is otherwise known as The 504 Company. Empire State CDC is licensed by the U.S. Small Business Administration (SBA) to provide the SBA 504 Loan Program – a fixed-asset economic development program designed to promote growth and job creation in small businesses -- to eligible New York State businesses.

Empire State Development (ESD)
ESD Mid Hudson Region · 33 Airport Center Drive, Suite 201, New Windsor, NY 12553 · Ph: (845) 567-4882 · www.empire.state.ny.us/BusinessPrograms.html

Empire State Development (ESD) provides a variety of assistance aimed at assisting businesses access capital resources that lead to expansion and growth. ESD offers loans, grants, tax credits, and technical assistance to increase probability of success. ESD also provides businesses other financial options, including through its bond assistance programs and capital access programs.

The Women's Business Center (WBC)
Women's Enterprise Development Center, Inc. ·WILL BE LOCATING TO MARIST COLLEGE. 1133 Westchester Avenue, Suite N220, White Plains, NY 10604 · Ph: (914) 948-6098 · info@wedcbiz.org

The Women's Business Center (WBC) assists women to start and grow successful businesses by providing management and technical assistance, comprehensive training, and counseling on a variety of topics available in different languages.

New York State Division of Minority & Women-Owned Business Development (MWBD)
ESD Division of (MWBD) · 633 Third Ave. 33rd Floor New York, NY 10017 · Ph: (212) 803-2414 · www.empire.state.ny.us/MWBE.html

The New York State Division of Minority & Women-Owned Business Development (MWBD) offers assistance to minority-owned & women-owned businesses. The MWBD provides information and resources concerning contracting opportunities, business expansion, business training, certification, issues pertaining to technical support, and information concerning capital programs.

Veterans' Business Outreach Center (VBOC)

Veterans' Business Outreach Center (VBOC) · The Research Foundation of the State University of New York SUNY 2 Farmingdale SBDC · Campus Commons, 2350 Broadhollow Rd, Farmingdale, NY 11735-1006 · Ph: (631) 370-8891 · POC: John Narciso · www.sba.gov/content/veterans-business-outreach-centers

The Veterans' Business Outreach Center (VBOC) provides entrepreneurial development services, including business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business. The VBOC also provides veterans assistance in identifying their entrepreneurial needs and requirements, developing and maintaining a five-year business plan, and identifying and analyzing the strengths and weaknesses of the business plan to increase the probability of success.

The U.S. Export Assistance Center

Westchester U.S. Export Assistance Center · 707 Westchester Ave., Suite 209, White Plains, NY 10604 · Ph: (914) 682-6712 · POC: Joan Kanlian · www.sba.gov/content/us-export-assistance-centers

The U.S. Export Assistance Center helps small-to-medium sized businesses develop international markets in order to compete in today's global marketplace. The center assists businesses identify and evaluate international partners, navigate international documentation challenges, create market entry strategies, and navigate other export related issues.

New York State Energy Research & Development Authority (NYSERDA)

NYSERDA · 17 Columbia Circle Albany, NY 12203-6399 · Ph: (518) 862-1090/ 1-866-NYSERDA (Toll Free) · fax: (518) 862-1091 · www.nyserda.ny.gov/en/About.aspx

The New York State Energy Research and Development Authority (NYSERDA) provides a vehicle for the State to work collaboratively with businesses, academia, industry, the federal government, environmental community, public interest groups, and energy market participants. Through these collaborations, NYSERDA seeks to develop a diversified energy supply portfolio, improve market mechanisms, and facilitate the introduction and adoption of advanced technologies that will help New Yorkers plan for and respond to uncertainties in the energy markets.

Community Capital Resources (CCR)

Community Capital Resources (CCR) · 7 West Cross Street, Suite D, Hawthorne, NY 10532 · Ph: (914) 747-8020 · ccrhv.org/small-business.html

Community Capital Resources (CCR) is a not-for-profit Community Development Financial Institution (CDFI) that provides access to the knowledge, technical assistance and financial resources needed to foster financial security, self sufficiency and vibrant, diverse communities. CCR provides loans, training and support to assist emerging entrepreneurs and existing business to reach their business and economic goals.